

Alere Connected Health Awarded Framework Agreement from Buying Solutions

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On 11th August 2010 Alere Connected Health Limited (formerly Home Telehealth Limited) one of the UK's leading telehealth service providers was awarded a framework agreement by Buying Solutions for the supply of telehealth products, telehealth services, telecoaching products, telecoaching services and managed services. Buying Solutions is the national procurement partner for all UK public services and part of the Efficiency and Reform Group within the Cabinet Office.

The Buying Solutions telecare framework agreement is for two years (with an option of two further one year extensions) and forms part of the Department of Health's vision of building a telehealth and telemedicine infrastructure throughout the UK, as outlined in the recent Government White Paper 'Equity and Excellence: Liberating the NHS'. The Buying Solutions framework agreement covers the purchase, installation, maintenance, monitoring, coaching and delivery of managed services for telecare, telehealth and telecoaching.

This is good news for NHS trusts, local authority and UK public sector contracting commissioners who will now be able to ensure best value for money, procurement efficiency and time saving from an “on-line” catalogue of telehealth and telemedicine solutions under standard terms and conditions, managed by Buying Solutions, removing the need for separate tendering arrangements.

Alere's full range of telehealth, telemedicine products and managed services will be available for procurement through the new

framework agreement. Further information on how to order these solutions can be found on either the Alere or Buying Solutions websites.

Peter Range, Managing Director of Alere Connected Health Limited said:

“Alere is delighted to be awarded the Buying Solutions framework agreement and looks forward to working with the NHS and public sector commissioners to expand upon the telehealth and telemedicine pilot programmes we have tested over the past few years.

The Buying Solutions framework agreement will provide us with the ideal platform to showcase our market leading telehealth and telecoaching products and services and managed services to UK NHS and public sector commissioners and contractors for health, care and wellbeing. Services that have over the past ten years supported thousands of people to live independently in their own homes and avoid the need for hospitalisation and/or expensive residential care.

We have over six years experience in the delivery of ‘end-to-end’ clinical managed services in partnership with NHS Trusts, patients, clinicians and commissioners for people with long term conditions, in addition, these innovative services have recently received two National Awards for partnering with the NHS and delivering Innovation leading to improved patient care whilst reducing operating costs for the NHS.

The Buying Solutions framework agreement comes at a time when public sector organisations are looking to deliver greater efficiencies and more community based services with fewer resources. Embracing ‘end- to-end’ clinical managed services that are not focused on the technology, but on the patient's needs, is a proven way of achieving outcomes that provide a good return on investment for commissioners.”

About Alere Connected Health Limited

Alere is a provider of connected health managed services dedicated to bringing innovation to health and social care providers, industry and consumers.

Alere's objective is to leverage its experience of working within both the public and private healthcare markets on the delivery of new value-added services and solutions that deliver new applications generating improved clinical, operational and financial outcomes for our clients.

The Alere portfolio of connected health services, products and solutions extends across many segments of health and social care including health and wellbeing, chronic disease management, telehealth, telemedicine, telecare, assistive technologies, e-health grouped into three segments:

- ✓ Technology Solutions
- ✓ Managed Services
- ✓ Programme Implementation and Management

Alere website: www.alere.co.uk

About Buying Solutions

Buying Solutions is the national procurement partner for all UK public services and is part of the Efficiency and Reform Group within the Cabinet Office.

Its role is to deliver 'best value' for customers in central government and the wider public sector through the efficient procurement and supply of essential goods and services.

Buying Solutions saves its customers time, money and effort by providing access to trusted, compliant, and sustainable procurement solutions, which deliver measurable savings, value for money and peace of mind.

Buying Solutions website:

www.buyingsolutions.gov.uk



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