

Home Telehealth Limited (now renamed Alere Connected Health Limited) wins second National Award with its innovative nurse-led Telehealth Care Centre.



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(From left to right) David Muxworthy - Alere, Mary Green - NHS, Peter Range - Alere

The Annual MediLink UK Innovation Awards were held at the Haberdashers Hall in London on the 16th March, in the presence of over 100 senior sector representatives. The Awards celebrate the achievements of the UK health technology sectors and provide recognition of the achievements of those companies who have excelled.

'The NHS Innovations Partnership with the NHS Award', for collaboration with the NHS that resulted in both improved business performance and benefited patient care through innovation was awarded to Alere Connected Health Limited.

Mary Green, Innovations Gateway Manager, NHS Institute for Innovation and Improvement presented the award to Alere Connected Health Limited in recognition of their work with the NHS in the provision of a new concept in Telehealth enabled care delivery for the management of people with long-term chronic conditions.

The award resulted from Alere's solutions being commissioned as an equipment supplier, but also as a service provider delivering World Class Commissioning standards for Telehealth Managed Services through the delivery of 'end-to-end' Telehealth Programmes. This was achieved by providing the daily triaging of patients with long-term chronic conditions via its nurse-led care centre operation.

These services came into being when NHS Trust Directors of Commissioning decided to use the services of Alere as a Telehealth Service Provider rather than purchasing equipment and running their own 'in-house' service.

The Alere model includes the installation of the technology in the patient's home and daily monitoring and review of patient data by our qualified Telehealth Nurses.

## The service brought about:

- ✓ An 11.77% decrease in hospital admissions
- ✓ A 40% reduction in hospital bed days used
- ✓ Length of hospital stays was reduced from 4.8 days to 2.26 days
- ✓ A 25% Improvement in 'Quality of Life' questionnaire scores
- ✓ A 24.53% reduction in face to face visits of Community Respiratory Teams
- ✓ GP visits during monitoring period were reduced by 22.45%
- ✓ 36 unplanned hospital admissions were prevented.

Peter Range, Managing Director of Alere Connected Health Limited said "We are delighted to have received recognition from MediWales and MediLink UK that the Telehealth services we are providing are making a significant difference to peoples' lives and also helping to reduce costs in health and social care delivery in the UK".

Alere are delivering on the vision of Lord Darzi by enabling people to take control over their own health and live independently in their own homes - and out of institutionalised care -through the use of nurse-led Telehealth care provision.

## About Medilink

Medilink UK is a national network of regionally-based independent organisations working for a common goal of raising the profile of the medical and healthcare sectors in the United Kingdom.

The network, which spans the entire UK, is made up from the following associations:

- BioBusiness NI
- Health Technologies KTN
- ERBI
- Medilink East Midlands
- Medilink North West
- MediWales
- Medilink Yorkshire and Humber
- Medilink West Midlands
- SEHTA

